

Annual Membership Meeting

September 26, 2018 Denver, Colorado

Meeting Agenda

9:00 am Election of Directors, Reports to the Membership

10:30 am Excavator, Public Officials, and ER Programs

12:00 am Lunch

1:00 pm Schools Program, 811 Awareness - JJ Harrison,

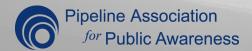
Ag Program, Drain Tile Safety Coalition

2:15 pm Distribution Public Awareness Council, Additional

Resources, 2018 Stakeholder Surveys

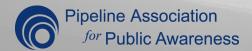
Other Initiatives and General Discussion

3:15 pm Adjourn



Election of Directors

- Additional Nominations for:
 - Gas Distribution Facilities
 - Gas Gathering Facilities
 - Storage and Other Facilities
- Member Requests and Other Business
 - Succession Planning

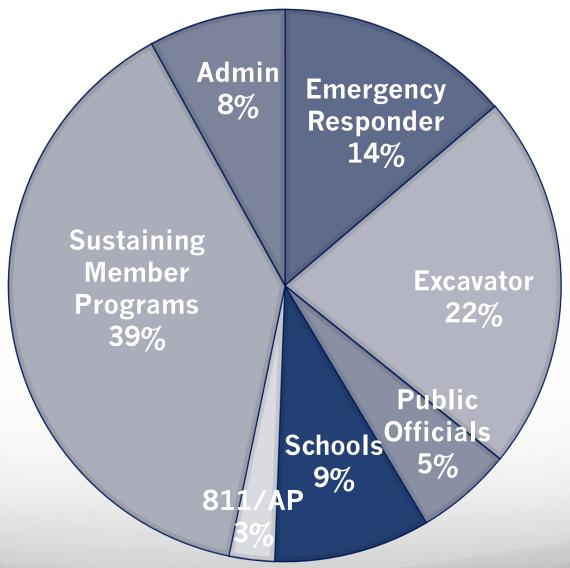


Annual Report – 2017

	2017 Actual	2016 Actual	<u>Diff</u>
Revenue	\$2,181,543.91	\$1,969,981.11	10.7%
Expenses	\$1,671,288.06	\$1,652,869.65	1.1%
Net Income	\$510,255.85	\$317,111.46	60.9%
Total Assets	\$1,670,729.84	\$1,166,501.38	



2018 PROJECTED EXPENSES: \$2,121,000



Association Goals and Objectives

- 1. Further the stated purposes of the organization

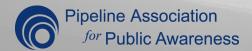
 All Stakeholders have the information they need or want
- 2. Continue to improve the existing programs and develop new elements
- 3. Provide support for State Associations and Sustaining Member Organizations
- 4. Focus on the needs of existing Pipeline Members
- 5. Improve member communications

Sustaining Member Organizations

- Colorado Pipeline Association (CoPA)
- Iowa Pipeline Association (IPA)
- Montana Liquids and Gas Pipeline Association (MLGPA)
- North Dakota Pipeline Association (NDPA)
- Oklahoma Pipeline Awareness Liaison (OPAL)
- Pipeline Association of the Northwest (PANW)
- South Dakota Pipeline Association (SDPA)
- Utah Pipeline Association (UPA)
- Wyoming Pipeline Association (WyPA)
- Distribution Public Awareness Council (DPAC)
- Pipeline Operators for Ag Safety (POAS)
- Drain Tile Safety Coalition (DTSC)
- Pipeline Operator Safety Partnership (POSP)

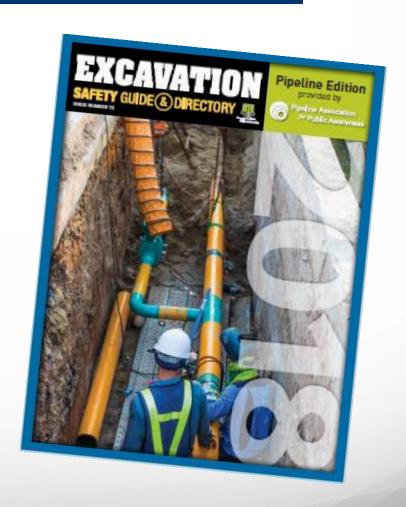


Morning Break

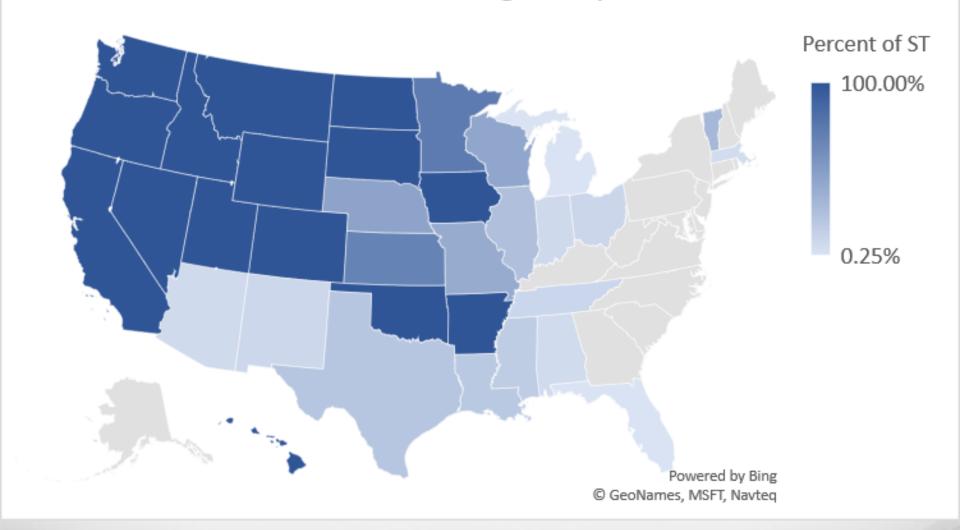


Excavator Program

- Excavation Safety Guide Pipeline Edition
- Custom Pipeline Pages
- Member Contact Directory
- Extra copies to any One-Call
- Statewide coverage in 15 states (AR, CA, CO, HI, IA, ID, MT, ND, NV, OK, OR, SD, UT, WA, WY)
- 348 Individual counties in 19 other states
- 455,000 excavators in 2018
- \$1.10 per excavator



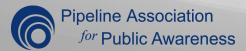
Excavator Coverage Map - 2018



Excavator Program – 2018 Activities

Continued Custom Pipeline Content:

- Pipeline Safety Guidelines
- Pipeline Location Information
- Valve closure article
- Product descriptions page
- Leak, Hazard and Response Chart
- "Changes to the Laws in Your State" section
- Expanded security message
- Full text of 49 CFR Part 196
- "Pipelines" downloadable safety video



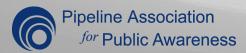
Excavator Program – 2018 Activities

Performed Outreach Evaluation:

- Two Counties Sutter, CA & Mohave, AZ
- Five data sources
- Single record positive validations
- Scope determinations
- Percent Reach:
 - √ 67% in California
 - √ 89% in Arizona
 - √ 35% 45% other states (extrapolated)

Excavator Program – 2019 Activities

- > Add content explaining how to request additional information from operators
- California exclude contractors with inactive licenses and include data from commercial sources (InfoUSA and Acxiom)
 - Members to confirm
- Continue to evaluate additional list sources
 - Additional State lists and commercial sources
- New content in place of valve article?
- Other suggestions for improvements?



Public Officials Newsletter Program

- Newsletter Pipeline Awareness
- Custom cover letter with member information by State or County
- State and County level officials
- School Districts included
- Direct Mailing in August
- Mapping Webinar in September
- 1083 Counties, 37 States
- 49,000 Officials in 2018
- Base Dues \$125 per County





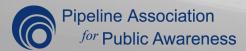
PO Newsletter - 2018 Activities

- Continued the new layout and design for the newsletter, with a few adjustments
 - Additional titles on cover page
 - Links to additional items and articles
- Added Mapping Webinars
- Created new web form for information requests
- Added paper form for information requests and prepaid return envelope in packet
- > Promoted new NVFC toolkit and web site
- Researched and included additional Townships in the mailing list



PO Newsletter - 2019 Activities

- > Hold second Mapping Webinar, February 7, 2019
- Continue to refine the "Standard Content"
- Continue the information request forms
- Utilize US Census Bureau data to identify missing Townships or Special Districts with highway or utility employees
- ➤ Topics for 2019 articles to be finalized at the January Program Meeting (1-9-19)
- > Other suggestions?



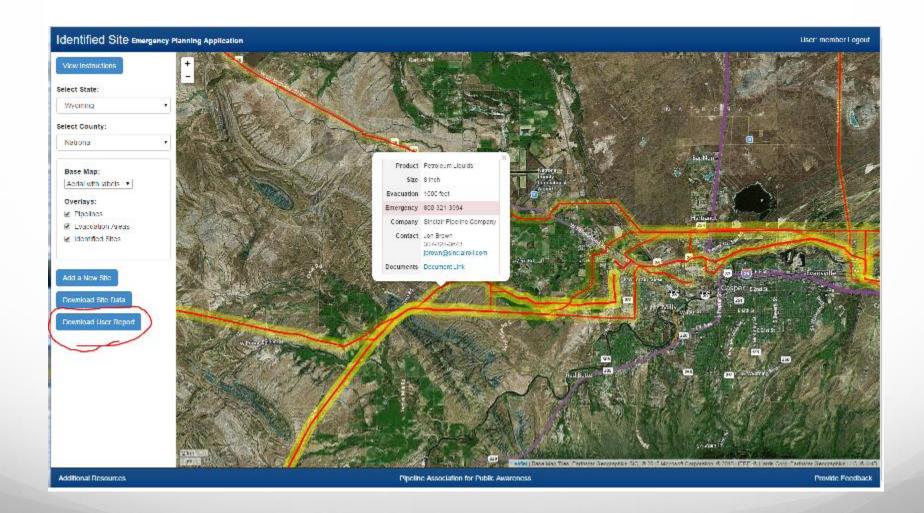
Identified Site Registry



- Web based mapping application ISEPA
- Buffers are based on the evacuation distance
- Letter to agencies in Oct. Unique Username and Password
- Site data sent to members via email and available for download
- Dues are \$100 per County



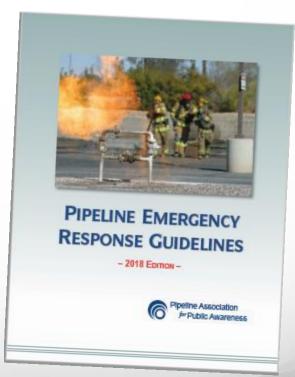
Identified Site Emergency Planning Application

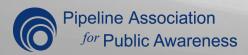




Emergency Responder Program

- Four page cover letter customized by County
- Pipeline Emergency Response Guidelines & Training CD
- Pipeline Awareness Newsletter
- ISEPA Mapping Application
- ER Capabilities Application
- Communication sent in September
- 1052 Counties in 35 states
- 27,000 Agencies in 2018
- Base dues are \$300 per County

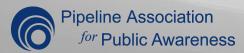




Emergency Response Capabilities

Online application – freely available to all pipeline companies and emergency response agencies

View Capabilities by Organiz	vation View Capabilities	s by Location	Add / Edit Capabilities	Help B
Capabilities by O	rganization			
		s the agencies and p	ipeline companies within your organi:	zation's jurisdiction or
pipeline footprint.				
Enter Organization	Name			
_	zations will appear. Click on the nam	ne of an organization	from the dropdown to select.	
	rently in the system, please use the cific state or county select the "VIE		TIES" tab above to submit information. OCATION" tab above.	
Organization Name:				
Select Organization	Trme(c)			
Select Organization	Type(s)			
Select Organization	Type(s)			
	Type(s)	PSAP or	911 Center	
Select All	_		911 Center Department	



ER Program – 2018 Activities

- Modified cover of the PERG to accentuate the year of the publication and included info about NVFC toolkit in Resources section
- Recreated all nine response scenarios and included these on the CD
- Modified DD 24 video content and re-published it as Excavation Emergencies
- Developed new Information Request web form
- Compiled email addresses for CEMA's in program counties
- Email communications to CEMA's to begin in Q4



ER Program – 2019 Activities

- Pipeline Emergency Response Guidelines
 - Add info about submitting Identified Sites in ISEPA mapping application
- Training Web Site / CD
 - Recreate basic Emergency Response video
- Further develop email communications with CEMA's
- > ISEPA mapping application enhancements?
- > Other improvements?



Lunch

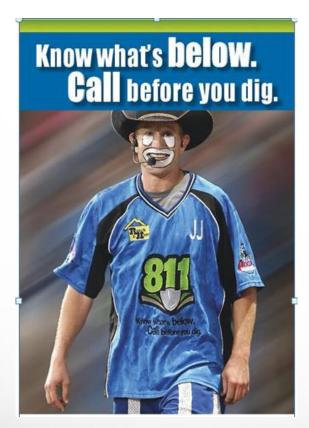


School Pipeline Safety

- Partnership Danielle Dawn Smalley Foundation
- School specific web sites
- Annual communications in the fall
- Tools for operators to use
- Three levels of participation:
 - Tier I web site and annual mailing
 - Tier II web site, annual mailing, and web meeting
 - ➤ Tier III web site, annual mailing, and personal visit
- 4 year commitment required
- Over 620 schools enrolled in 2018



811 Awareness - JJ Harrison

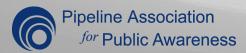


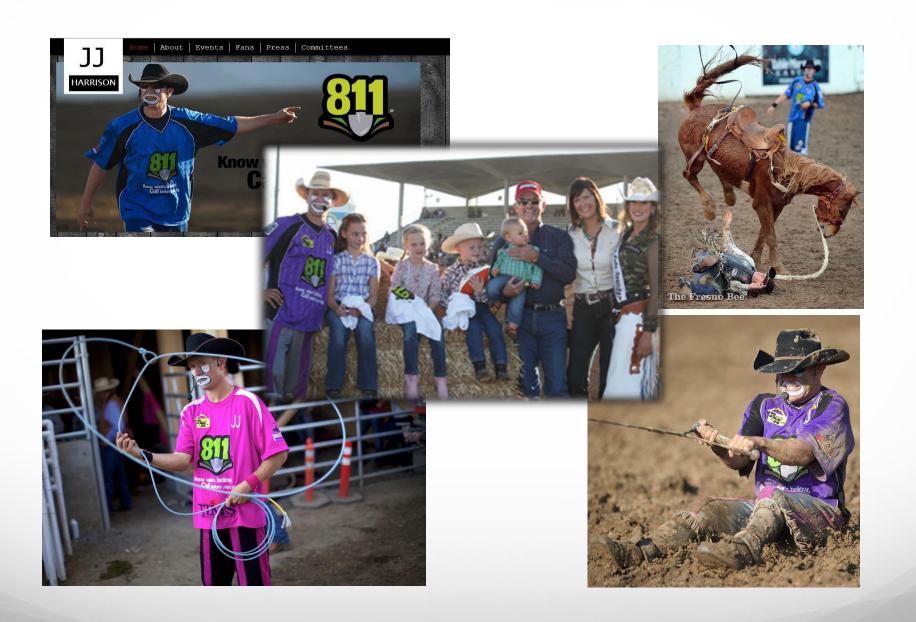


811 Awareness – JJ Harrison

- Directed toward the general public rodeo events
- 811 logo is displayed -
 - Front and back of Jersey and shirts
 - Rodeo Barrel and promotional items
 - Pickup truck and semi-trailer
 - Web page and social media sites
- 33 events in 10 States (CA, CO, HI, MT, NV, OR, SD, TX, VA, WA) over 500,000 attendees
- Additional 811 information provided at events
- Sponsorships are flexible (no minimum amount and Association membership is not required)

Online Registration Form





811 Awareness – JJ Harrison

Drawing for Autographed Jersey Current Sponsors at the \$5,000 level

Montana 811

Oregon Utility Notification Center

Plains All American Pipeline

TransCanada



Ag Communications Program

- National Media Campaign Directed Toward Farmers
 - Web Content and Materials (supported by membership)
 - Farmers Almanac Print and Digital Media
 - Targeted Social Media
 - Earned Media Placement in Print and Online Publications
 - Partnerships with Ag Co-op's (CHS)
 - Baseline Survey and Four Year Effectiveness Evaluations
- Conducted over a Four Year Cycle
- Potential for future State or Regional Programs
- Directed by the Ag Committee; all sponsors are members of the committee



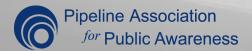
Ag Communications Program

- Participation is open to any organization or company (Association membership is not required)
- Three levels of sponsorship:
 - \$3,000 per year applies to smaller operators with less than 1,000 miles of transmission pipeline
 - \$7,000 per year applies to medium sized operators with 1,000 to 5,000 miles of transmission pipeline
 - \$15,000 per year applies to larger operators with more than 5,000 miles of transmission pipeline
- Four year commitment is necessary, sponsors will receive invoices in February

Online Registration Form



Afternoon Break

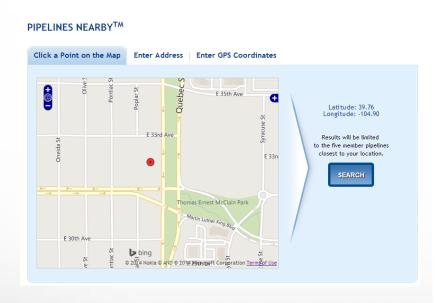


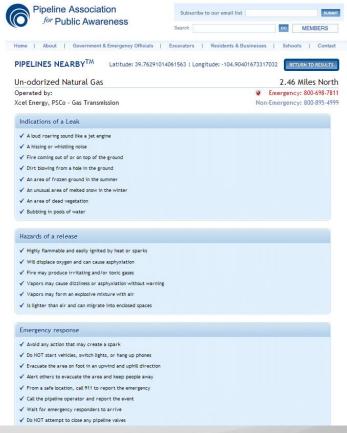
Distribution Public Awareness Council

Pipelines Nearby

Web-based mobile friendly application

www.pipelinesnearby.org







Pipeline Marker Decals

Odortzed Natural Gas

EMERGENCY

SIGNS OF A LEAK:

- A Smell like rotten eggs or a burnt match
- . Hissing or whistling noise
- · Dirt blowing from a hole
- . Blowing or bubbling water
- · An area of dead vegetation
- · Frozen ground in summer
- . Melted snow in winter
- Loud roaring sound
- . Fire on top of the ground

RESPONSE

ACT IMMEDIATELY:

- Avoid all ignition sources
- DO NOT start vehicles
- . DO NOT use cell phones
- DO NOT close valves
- Abandon all equipment
- Evacuate the area
- · Move to a safe location
- · Call 911 to report incident
- · Call the pipeline company
- Keep others away
- Walt for responders

INFORMATION

www.pipelineawareness.org www.pipelinesnearby.org

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4/15 8D-EMBRESP-CNG

Un-odortzed Natural Gas

EMERGENCY

SIGNS OF A LEAK:

- . Hissing or whistling noise
- Dirt blowing from a hole
- Blowing or bubbling water
- An area of dead vegetation
- Frozen ground in summer
- Melted snow in winter
- Loud roaring sound
- · Fire on top of the ground

RESPONSE

ACT IMMEDIATELY:

- Avoid all ignition sources
- · DO NOT start vehicles
- DO NOT use cell phones
- DO NOT close valves
- Abandon all equipment
- · Evacuate the area.
- · Move to a safe location
- . Call 911 to report incident
- · Call the pipeline company
- Keep others away
- Wait for responders

INFORMATION

www.pipelineawareness.org www.pipelinesnearby.org

4/16 GD-EMORESP-UHG

Petroleum Liquids

EMERGENCY

SIGNS OF A LEAK:

- · Liquid on the ground
- . An odor like petroleum
- · Sheen on surface of water
- An unusual odor
- · An area of dead vegetation

RESPONSE

ACT IMMEDIATELY:

- · Avoid all ignition sources
- DO NOT start vehicles
- . DO NOT use cell phones
- DO NOT close valves
- · Abandon all equipment
- Evacuate the area
- · Move to a safe location
- . Call 911 to report incident
- · Call the pipeline company
- Keep others away
- Walt for responders

INFORMATION

www.pipelineawareness.org www.pipelinesnearby.org

Rhino

4/15 SO-EMORESP-PL



Affected Public Materials

Pipeline Products & Facilities

NATURAL GAS is the preformant product found in gas distribution pipelines, and with five exceptions, in transported via pipelines in this gaseaus form. Use code oil, it is enturally counting seasons form the gaseaus form. Use code oil, it is enturally counting seasons formed militiars of years are as a result of heat and pressures acting on decayed organic material. It is extended from wells and transported through gathering pipelines to processing hatfilities. From these hatfilities it is transported through transmission pipelines to distribution pipeline systems. The main ingredient in natural gas is methans (see percent). Natural gas is confrient, colorisats, colorisats, colorisats, colorisats, trateries and nontrollor in the natural state. When transported via haranterial preliminary does not have colorisat added. An odorest (called menagizing is normally added when it is delivered to a distribution system. As architectrapperstance, natural gas remains lighter than as it. However, it can be compressed (CNG) under extremely cold under high pressure to make it convenient for use in other applications or liquided (LNG) under extremely cold the preparature. (2007 F) is the distribute transportation.

PETROLEUM GAS is a minima of gaseous hydrocarbons, primarly propers, better and ethans, which are easily liquided under pressure and are used for residential or commercial heating and other industrial applications. Propried butter are offer stored and transported under pressure as liquid ((PG)) in portable containers for use as facility heating and cooking applications. IPO is in usually transported through heating-andious liquid transmission pipelines and may also be identified as liquide (PMI), by chickets and may also be identified as liquide (PMI), by chickets propose and butter may also be fund in small distribution systems. IPO is a state-size, societies and domines gas. When transported in transmission pipelines system or transport trains to its follible selection.

PETROLEUM LIQUIDS is a bread term covering many products, including crude oil, passitive, desert faul, validating gearlies, jet faul, the oil, increase, naphta, vigine and other refined products. Crude oil a controlled petroleum that is extracted from beneath the earth's surface through wells. As it comes from the well, crude oil controlled a minture of oil, gas, vater and other inquitties, such as metallic compounds and with. Referement of crude oil produces particularly products that we every day, such as mother oils and gasoline. Crude oil is normally transported from wells to referries through gathering pipelines. Refined petroleum products are normally transported in transmission pipelines to real or truck terminals for distribution to communent. Odorant in not added to these products because they have a natural odor.

ANHYDROUS ANMONIA is the liquefied form of pure ammonia gas. It is a colorieus gas or liquid with an extremely purgent odor. It is normally transported through transmission pipelines located in the Midwest and is used primerly as an applicational fertible or industrial entrigement.

CARBON DIOXIDE is a heavy gas that is normally transported in transmission pipelines as a compressed fluid. It is a naturally occurring, colorises, odoriess and bateless gas used in the petroleum industry. Under normal conditions, carbon double is stable, limit and noticolo.

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ETHANOL (also called ethyl sloohol) is a coloriess liquid that is widely used as an additive to automotive gasoline. It may be transported in buried transmission pipelines.

HYDROGEN GAS is commonly produced from the steam reformation of natural gas, it is frequently used near its production sits, with the two main uses being periodicentical processing and ammonia production. In lydrogen is a flammable gas that is contents, odorless and lighter than sit. It is notrook; but can set as a simple applypaint.

"SOUR" CRUDE OIL AND "SOUR" GAS products containing little or no author are often referred to as "sweet," whereas, products containing high concentrations of suffer and hydrogen suffice are commonly referred to as "sweet," Hydrogen suffice (VSS) is a toold, compales contaminant found in natural gas and crude oil. It has an odd ties the smell of rotten eggs or a bunst match. Exposure to historiely lovelivels of hydrogen suffice (500 ppm) can be fatal.

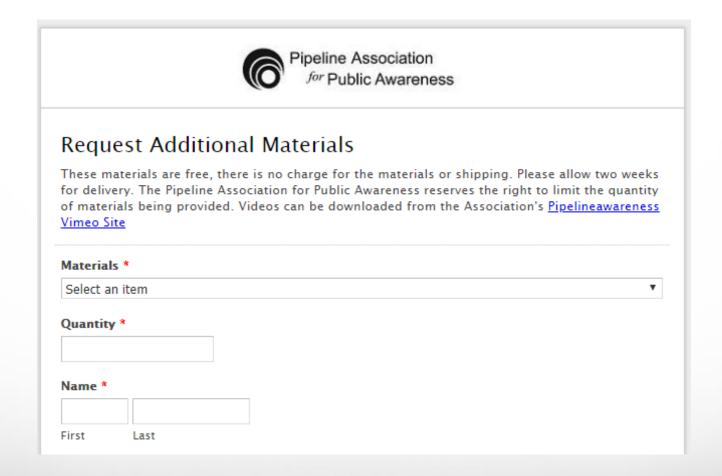


Hazard Information INDICATIONS OF A LEAK An odor like rotten eggs or a burnt match A loud roaring sound like a jet engine A white vapor cloud that may look like smoke A hissing or whistling noise The pooling of liquid on the ground An odor like petroleum liquida or gasolin Fire-coming out of or on top of the ground Dit blowing from a hole in the ground X X Asheen on the surface of water An area of frozen ground in the summe An unusual area of meted anow in the winter An area of dead vegetation Bubbling in pools of water X X × An initiating and pungent odor Highly farmable and easily ignited by heat or sparks Will displace oxygen and can cause asphydation Vapors are heavier than air and will collect in low areas. x x x x x Contact with skin may cause burns, injury or frostbite Initial odor may be infarting and deaden the sense of smell Toxic and may be fatal if inhaled or absorbed through skin Vapors are extremely inflating and compalve Fire may produce infating and/or toxic gases XX x x x x x x Vapors may form an explosive mixture with air Vapors may cause distriness or asphysiation without warning is lighter than air and gan migrate into englosed spaces. Avoid any action that may create a spark Do NOT start vehicles, switch lights or hang up phones Evacuate the area on foot in an upwind and/or uphill direction x x x x x x x x x Alert others to evacuate the area and keep people many. From a safe location, call 911 to report the emergency x x x x x x x x x Call the pipeline operator and report the event x Whit for emergency responders to arrive Do NOT attempt to close any pipeline valves x x x x x x x x x x x x Take shelter inside a building and close all windows X X

(1) These products are naturally adorless and only certain pipeline systems may be adorbed

vew.pipelineawareness.org

Additional Resources and Materials

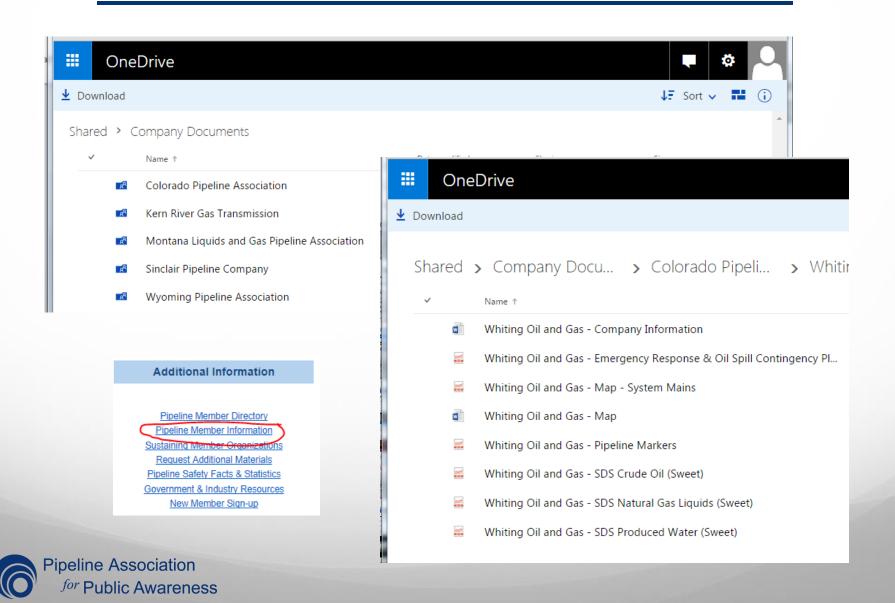


Pipeline Safety Video Library





Public Folder for Company Documents



2018 Stakeholder Surveys

- Excavators are much less likely to operate pipeline valves in the event of an emergency than they were in 2014.
- ➤ Many areas indicated improvement. However, results for some questions declined more than the margin of error. This may be influenced by the number of new stakeholders included in the previous year's mailings as those lists are used for sample selection (i.e. about 40% of the emergency responders were new to the program in 2017).

2018 Stakeholder Surveys

- ➤ The preference for electronic communications continues to increase.
- The additional information needed by stakeholders is widely varied.
- The percentage of stakeholders feeling like they need additional information is declining
- ➤ The percentage of stakeholders offering suggestions for improving the communications is declining

Program Changes

- ➤ ER initiate email communications with CEMAs containing a link to an online form where stakeholders can submit specific requests for additional information
- PO Include postage paid business reply envelope and a reply card in the packet to facilitate specific requests for additional information
- ➤ EX add a space or an item in the readership survey in the back of the magazine where excavators can request additional specific information

New Initiatives and General Discussion

- > API RP-1162 Third Edition
- > PERI Programs
- State Association Activities
- Sustaining Member Organizations
- ➤ January Program Meeting 1/9/2019

Adjourn

